



Revision number: 5

Purchasing Agent: Lois Wieseemann

Item: VIDEO TELECONFERENCING-HIGH QUALITY VIDEO MCU HARDWARE & SOFTWARE

Vendor: 93685A AVAYA INC.
1152 WEST 2240 SOUTH
SUITE A1
SALT LAKE CITY UT 84119

Internet Homepage:

Telephone: (801) 975-5786

Fax number: (801) 975-5786

Contact: Kurt Rosenhan

Email address: rosenhan@avaya.com

Brand/trade name: VARIOUS

Price: SEE ATTACHED PRICE LIST

Terms: NET

Effective dates: 11/6/00 through 11/5/02

Days required for delivery:

Price guarantee period: 1 YEAR

Minimum order:

Min shipment without charges:

Other conditions:

CONTRACT HAS BEEN EXTENDED TO NOVEMBER 5, 2002.

This Statewide contract is an "AR"(Authorization Required) contract. Authorization is required before purchase can be made. The authorization requirements and procedure is detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. In addition to the other approval(s) required, all State Agency Capital outlay purchases over \$10,000 must have prior written approval from the Division of Finance. Agency will make payment on DF-50(Warrant Request). Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: State ITS (Information Technology Services) administers State agency purchases from this contract. State agencies (executive branch) must coordinate their purchase through ITS, not directly with the contractor. You must contact John Stucki at (801) 538-3316 for assistance. Political subdivisions (such as higher education, public education, cities and counties) are not required to coordinate their purchase through ITS, however, because of the complexity of product configuration design, the Division of Purchasing strongly recommends political subdivisions seek ITS' guidance before making a purchase.

MCU Release 5 Price List

<u>PEC</u>	<u>DESCRIPTION</u>	<u>NPL</u>	<u>Installation</u>	<u>Monthly Maintenance</u>
1120-AA4	RTU FOR 4 AUDIO ADD ON PORTS	\$1,000	\$0	\$0
1120-AA4A	RTU FOR 4 AUDIO ADD-ON PORTS ADD'N	\$1,200	\$0	\$0
1120-CCC	RTU FOR CX MODEL CHAIR CONTROL	\$3,000	\$0	\$0
1120-CCS	RTU FOR CX MODEL CASCADING	\$2,500	\$0	\$0
1120-CDC	RTU FOR CX MODEL DIRECTOR CONTROL	\$3,500	\$0	\$0
1120-DCH	RTU FOR DX MODEL CHAIR CONTROL	\$3,000	\$0	\$0
1120-CAS	RTU FOR DX MODEL CASCADING	\$6,000	\$0	\$0
1120-CPC	RTU FOR CONTINUOUS PRESENCE	\$8,000	\$0	\$0
1120-CPCA	RTU FOR CONT. PRESENCE ADDITION	\$9,600	\$0	\$0
1120-CTX	RTU FOR 16 CTX+ PORTS	\$10,000	\$0	\$0
1120-CTXA	RTU FOR 16 CTX+ PORTS ADDITION	\$12,000	\$200	\$0
1120-D2E	RTU FOR DX TO EX UPGRADE	\$30,000	\$2,800	\$0
1120-CTCA	RTU FOR CPP TO CPP/SM COMBO ADDIS!	\$19,200	\$200	\$0
1120-CTCP	RTU FOR CPP TO CPP/SM COMBO ADDN	\$9,600	\$200	\$0
1120-DS8	RTIJ FOR 8 DATA CONF. PORTS	\$8,000	\$0	\$0
1.120-DS8A	RTU FOR 8 DATA CONF. PORTS ADD'N	\$9,600	\$0	\$0
1120-SMC	RTU FOR SPEED MATCH CONFERENCE	\$16,000	\$0	\$0
11 20-SMCA	RTU FOR SPEED MATCH ADDITION	\$19,200	\$200	\$0
11 20-CSM	RTU FOR CPP/SM COMBO	\$24,000	\$0	\$0
1120-CSMA	RTU FOR CPP/SM COMBO ADDN	\$28,800	\$200	\$0
1120-CSMP	RTU FOR CPP/SM COMBO PROMO	\$16,000	\$0	\$0
1120-EX5	RTU FOR REL. 5 EX FEATURES	\$36,000	\$0	\$0
1120-DX5	RTU FOR REL. 5 DX FEATURES	\$18,000	\$0	\$0
1120-CX5	MCU CX MODEL (4/0) RTU	\$9,950	\$0	\$0
1120-F2E	RTU FOR FX TO EX UPGRADE	\$18,000	\$1,000	\$100
1120-C2D	RTU FOR CX TO DX UPGRADE	\$20,000	\$1,000	\$0
1120-C2E	RTU FORZ,X TO EX UPGRADE	\$30,000	\$2,200	\$0
11 20-PO2	RTU FOR 2 CHANNEL PORTS	\$3,000	\$0	\$0
1120-PO2A	RTU FOR 2 CHANNEL PORTS ADDITION	\$3,600	\$0	\$0
1120-PO6	RTU FOR 6 CHANNEL PORTS	\$5,000	\$0	\$0
1120-PO6A	RTU FOR 6 CHANNEL PORTS ADDITION	\$6,000	\$0	\$0
1120-P12	RTU FOR 12 CHAN. PORTS (768Kb)	\$1,000	\$0	\$0
1120-P12A	RTU FOR 12 CH PORTS (768Kb) ADD-N	\$1,250.	\$0	\$0
1120-P24	RTU - 24 CHAN PORTS (1472/1536Kb)	\$1,000	\$0	\$0
1120-P24A	RTU - 24 CHAN PORTS (1472/1536Kb) ADD'N	\$1,200	\$0	\$0
1120-P30	RTU- 30 CHAN PORTS(2048KB)	\$1,200	\$0	\$0
1120-P30	RTU - 30 CHAN PORTS (2048Kb) ADD'N	\$1,200	\$0	\$0
1120-SG4	RTU FOR 16 SG4 PORTS	\$10,000	\$0	\$0
1120-SG4A	RTU FOR 16 SG4 PORTS ADDITION	\$12,000	\$200	\$0
1120-R50	MCU REL 5 FEATURE SET	\$0	\$0	\$0
1120-T20	ESM S/W & 8 PORTS DATA SHARING	\$8,000	\$0	\$0
1120-STCA	RTU SM to CPP/SM ADDITION	\$9,600	\$200	\$6
1120-1.115U	RTU Upgrade Rel I to Rel 5	\$20,000	\$0	\$0
1120-U25U	RTU Upgrade Rel 2 to Rel 5	\$15,000	\$0	\$0



1120-U35U	RTU Upgrade Rel 3 to Rel 5	\$10,000	\$0	TO
1120-U35G	RTU Upgrade Rel 3 to Rel 5, UIP	\$0	\$0	\$0
1120-U45U	RTU Upgrade Rel 4 to Rel 5	\$5,000	\$0	\$0
1120-U45G	RTU Upgrade Rel 4 to Rel 5, UIP	\$0	\$0	\$0
1120-LIC4	RTU FOR 4 UCC PORTS	\$2,000	\$0	\$0
1120-UC4A	RTU FOR 4 UCC PORTS ADDITION	\$2,400	\$0	\$0
1121-CSA	CRCS Op Center SP	\$8,000	\$1,000	\$150
1121-3C5U	CRCS Upgrade Rel 3 to Rel 5	2,000	1,000	20
1121-4C5U	CRCS Upgrade Rel 4 to Rel 5	1,000	1,000	20
1121-4C5G	CRCS Upgrade Rel 4 to Rel 5, UIP	1,000	1,000	20
1121-C50	REL 5 CRCS	\$12,000	\$1,500	\$150
2856-APIA	MCU ADDTN PROCESSOR INTERFACE	\$6200	\$500	\$35
2856-BCD	BRI DIRECT CONNECT	\$5,000	\$380	\$0
2856-BCDA	BRI DIRECT CONNECT ADDITION	\$6,000	\$580	\$50
2856-CCB	CALL CIASSIFIER CIRCUIT PACK	\$2,000	\$230	\$25
2856-CCBA	CALL CLASSIFIER CIRCUIT PACK ADDN	\$2,400	\$430	\$25
2856-VPP	VIDEO PROCESSOR HNV	\$8,000	\$320	\$40
2856-VPPA	VIDEO PROCESSOR HMADDN	\$9,600	\$520	\$45
63114	DIGITAL LINE CIRCUIT PACK	\$1,955	\$272	\$16
63114A	DIGITAL LINE CIRCUIT PACK ADDITION	\$2,150	\$240	\$16
2856-DTK	RS449N.35 DATA TRUNK INTERFACE	\$2,000	\$320	\$45
2856-DTKA	RS449N.35 DATA TRUNK ADDITION	\$2,400	\$520	\$0
2856-DIX	DATA INTERFACE EXTENDER CABLE	\$40	\$25	\$0
2856-DID	DATA INTERFACE DIALING CABLE	\$100	\$50	\$0
2856-DIDA	DATA INTERFACE DIALING CABLE ADDITION	\$100	\$50	\$5
2856-ESM	ENHANCED SERVICE MODULE	\$12,000	\$3,500	\$250
2856-ESP	ENHANCED SERVER PLATFORM	\$8,000	\$3,500	\$250
2856-MC2	MCC TWO CARRIER MODEL	\$22,000	\$8,900	\$200
2856-MC3	MCC THREE CARRIER MODEL	\$29,000	\$10,600	\$225
2856-MC4	MCC FOUR CARRIER MODEL	\$36,000	\$12,300	\$250
2856-MCCA	ADDITION OF MCC CARRIER	\$13,000	\$2,100	\$50
2856-MMB	MMI CIRCUIT PACK & Y CABLE	\$2,000	\$260	\$30
2856-MMBA	MMI CIRCUIT PACK & Y CABLE ADDN	\$3,000	\$560	\$3d
2856-SC1	I ESCC SINGLE CARRIER MODEL	\$15,000	\$6,700	\$175
2856-SC2	ESCC TWO CARRIER MODEL	\$20,000	\$8,900	\$200
2856-SC3	ESCC THREE CARRIER MODEL	\$28,000	\$10,600	\$225
2856-SC4	ESCC FOUR CARRIER MODEL	\$36,000	\$12,300	\$250
2856-SCCA	ADDITION OF SCC CABINET	\$11,000	\$1,800	\$0
2856-TRK	DIGITAL TRUNK INTERFACE	\$3,000	\$320	\$40
2856-TRKA	DIGITAL TRUNK INTERFACE ADDITION	\$5,000	\$520	\$40
2856-UI5U	HW Upgrade Rel 1 to Rel 5	20,000	1000	20
2856-U25U	HW Upgrade Rel 2 to Rel 5	15,000	1000	20
2856-U35U	HW Upgrade Rel 3 to Rel 5	10,000	1000	20
2856-U35G	HW Upgrade Rel 3 to Rel 5, UIP	0	0	20
2856-U45U	HW Upgrade Rel 4 to Rel 5	5,000	1000	20
2856-U45G	HW Upgrade Rel 4 to Rel 5, UIP	0	0	20
2856-VCB	VOICE CONDITIONER CKT PACK	\$5,000	\$320	\$40
2856-VCBA	VOICE CONDITIONER CIRCUIT PACK ADD'N	\$6,000	\$620	\$40
2172-101	DATA MODULE FOR CRCS	\$560	\$135	\$5
2856-CX1	CX MODEL ONE CABINET HARDWARE	\$15,000	\$6,700	\$175
2856-CX2	CX MODEL TWO CABINET HARDWARE	\$20,000	\$8,900	\$200
21581	CHANNEL SERVICE UNITS	\$1,645	\$420	\$25
21507	CSU WALL MOUNT KIT	\$50	\$0	\$0
1589-EUP	ESM UPGRADE INVESTMENT PLAN	\$2,400	\$0	\$0
1589-MUP	MCU UPGRADE INVESTMENT PLAN	\$12,000	\$0	\$0
1591-CSU	SINGLE-USER CRCS UIP	\$2,400	\$0	\$0
63533	PACKET CONTROL BOARD	\$2,290	\$240	\$0
63533A	PACKET CONTROL BOARD ADDITION	\$2,630	\$300	\$0

**MMCX R2.1
Configurations****R2.1 - MMCX Server**

PEC	DESCRIPTION	PURCHASE	Installation	Monthly Maintenance

1	4600-001	MMCX Server, Ethernet NIC, 4 User	\$ 18,500.00	\$ 1,000.00 \$ 110.00
1	4600-002	MMCX Server, ATM NIC, 4 User	\$ 19,500.00	\$ 1,000.00 \$ 110.00
1	46001	Ethernet NIC	\$ 210.00	\$ 50.00 \$ -
1	46002	ATM NIC	\$ 2,000.00	\$ 50.00 \$
1	46003	WILD Card	\$ 10,500.00	\$ 945.00 \$ -
1	46004	T1 PRI Card	\$ 8,000.00	\$ 280.00 \$ 84.00
1	46007	MASI Software	\$ 5,000.00	\$ 280.00 \$ 200.00
1	46008	PRI/PSTN Gateway Option	\$ 10,000.00	\$ 565.00 \$ 84.00
1	46009	VGA Card (Optional)	\$ 65.00	\$ 50.00 \$ -
1	1214-LOK	Port Security Device - Lock (Optional)	\$ 795.00	\$ 250.00 \$ 6.00
1	1611-001	MMCX R2.1 RTU Server 5-10 Users	\$ 6,500.00	\$ 80.00
1	1611-002	MMCX R2.1 RTU Server 5-25 Users	\$ 11,000.00	\$ 200.00
1	1611-003	MMCX R2.1 RTU Server 5-50 Users	\$ 14,200.00	\$ 300.00
1	1611-004	MMCX R2.1 RTU Server 5-75 Users	\$ 16,500.00	\$ 450.00
1	1611-005	MMCX R2.1 RTU Server 5-100 Users	\$ 18,400.00	\$ 700.00
1	1611-100	MMCX UNIX Client Endpoint RTU	\$ 995.00	\$ 2.85
1	1611-1RO	MMCX UNIX Client Software	\$ 25.00	\$ -
1	1611-R10	MMCX UNIX Server Software	\$ 80.00	\$
1	1611-2RO	MMCX R2.1 Client Software	\$	\$
1	1611-R20	MMCX R2.1 Server Software	\$	\$
1	3837-010	Software Engineering - MMCX	\$	\$ 1,200.00 \$
1	3837-011	Software Engineering - Add'l Devices	\$	\$ 400.00
1	3837-012	Software Engineering - PBX	\$	\$ 1,300.00 \$
0	38-37-200	Remote Installation Support - Server	\$	\$
0	3837-210	Network Integration - PM & Testing	\$	\$ 21,000.00 \$

TOTAL				

DEFINITY and other related items

1	TBD*	PRI Software	\$ -	\$ -	\$ -
1	TBD*	UDP Software	\$ -	\$ -	\$ -
1	1264-MS1	MASI DEFINITY Software	\$ 6,750.00	\$ -	\$ -
I	1264-MS1A	MASI DEFINITY Software Aftermarket	\$ 7,765.00	\$ -	\$ -
1	63316	DS1 PRI Interface (TN464)	\$ 4,795.00	\$ 121.00	\$ 48.00
1	63185	120AI Channel Service Unit	\$ 1,600.00	\$ 95.00	\$ 15.00
1	21508	CSU Cable (RJ48M to DB1 5)	\$ 75.00	\$ -	\$ -
1	2709-A28	356A Adapter	\$ 25.00	\$ 15.00	\$ -
1	2725-07S	DBW 8 Conductor Mounting Cord - 25'	\$ 8.00	\$ 15.00	\$ -

***PEC and price to be determined by type of DEFINITY**

The basic MMCX server includes:
200Mhz Pentium processor
128MB RAM
2GB SCSI disk
1.44 floppy drive
Power supply
Dual 6-port PCI and 6-port ISA bus



Version 1.0

5/14/98

MMCX R2.1 Configurations

Remote Maintenance Board
2-port PRI T1 card
WILD card
Ethernet NIC

FINET COMMODITY CODE(S):
8405600000-TELECONFERENCE SYSTEMS, AUDIO/VIDEO